

Our 6th Annual Thanksgiving Pie Giveaway was an AMAZING success!



We are so happy we had the opportunity to see so many great clients and personally thank them for their business, support and **AWESOME** referrals! We are proud to say that we gave away almost **200 pies!** In the true spirit of giving, we:

👕 Donated over **100 gently used coats and sweaters** for our annual coat/sweater drive to **the Interfaith Council For Action** to distribute to those in need in our local community.

🧸 Donated over **75 new toys** for the **U.S. Marine Corps Reserve Toys for Tots** campaign, helping those less fortunate enjoy the holidays.

🍪 Donated over **16 pies** to **The Ronald McDonald House of the Greater Hudson Valley!**

Thank you for your wonderful donations! **Now more than ever, giving back to our community is of utmost importance!**



Put the Most Money in Your Pocket When You Buy or Sell Your Home!

Local Real Estate Sales and Market Trends*							
Ossining School Sales	December 2021			2021 - YTD		2020 - YTD	
# of Months YTD** : 12	Sold	On Market ¹	In Contract ¹	Sold	Avg/mo.	Sold	Avg/mo.
Single Family: \$250,000 to \$399,999	3	3	9	30	2.5	48	4.0
Single Family: \$400,000 to \$599,999	10	8	17	109	9.1	132	11.0
Single Family: \$600,000 to \$999,999	10	3	10	101	8.4	64	5.3
Single Family: \$1,000,000 and above	1	2	1	9	0.8	7	0.6
Multi-Family: 2 Family Homes	0	4	11	13	1.1	8	0.7
Multi Family: 3 & 4 Family Homes	0	2	1	2	0.2	5	0.4
Condominium: up to \$399,999	5	1	9	42	3.5	45	3.8
Condominium: \$400,000 and above	4	4	3	51	4.3	44	3.7
Co-Ops: up to \$199,999	2	5	10	44	3.7	30	2.5
Co-Ops: \$200,000 and above	4	3	2	14	1.2	10	0.8

*Total combined sales by ALL Brokerages reporting sales into the OneKey™ MLS. Mark Seiden R.E. Team (MSRET) does not represent that these are all MSRET sales.

**YTD = Year To Date ¹ = Data as of: 1/3/2022

2021 was Another SUCCESSFUL Year in Real Estate for The Mark Seiden Real Estate Team!



As the real estate market faced another **unprecedented year**, our agents at The Mark Seiden Real Estate Team did not back down! Instead, we **pivoted** to help our clients and our community face these uncertain times.

Our team has accomplished so much in the past two years! Our accolades include:

- 🏆 **Average of 26% increase in transactions** from 2019 to 2021!
- 🏆 **Average of 57% increase in sales volume** from 2019 to 2021!
- 🏆 **Expanded our business into Connecticut** to help our buyers and sellers turn their goals into reality!
- 🏆 **Shredded over 9,500 lbs of paper** (equivalent to **76 trees**) at our Client Appreciation **Shredding Event!**
- 🏆 **Hosted our FIRST Family Mini-Golf Event** to show our continued appreciation for our clients!

- 🏆 **Donated 2 overflowing bins of school supplies** to the **Briarcliff Manor and Ossining Union Free School Districts!**
- 🏆 **Raised hundreds of dollars** for the **Ossining MATTERS BELL/Equity Fund!**
- 🏆 **Collected over 100 canned good/non-perishable items** and over **\$2,300** in donations for the **Ossining Food Pantry!**

The Mark Seiden Real Estate Team may not be the biggest...we may not have as many offices...and we may not have as many agents as our competitors. But, when it comes to negotiating the best price and terms for our sellers and buyers, Mark Seiden and his team are just **BETTER**...Isn't that what **YOU** want?

Don't just take our word for it, go to our website, **HomeMan.net** and read our 175+ reviews! Our clients will say we are "exceptional," "**knowledgable**," "**always had the clients' best interests at heart**" and "**made a difficult transition like buying a home smooth and seamless!**"

Don't settle for anything less than the best! **CALL the Mark Seiden Real Estate Team TODAY** and let's get your home sold or get you into your new home!

800-749-6600 ext. 5894



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An Equal Opportunity Company. Equal Housing Opportunity. If your property is currently listed with a real estate broker, please disregard. It is not our intent to solicit the offerings of other real estate brokers. We are happy to work with them and cooperate fully.